



**Ajeet Singh, Co-founder and CEO**

Ajeet is Co-founder and CEO at ThoughtSpot. Driven by his passion for creating impactful businesses, Ajeet has had the experience of creating billion-dollar technology companies from scratch. Prior to starting ThoughtSpot, he was Co-founder and Chief Products Officer at Nutanix, a company that is revolutionizing the enterprise cloud industry and was the biggest tech IPO of 2016 (\$4B). Prior to Nutanix, Ajeet learnt the ropes of enterprise technology startups at Aster Data (acquired by Teradata for \$300M), where he was Senior Director of Product Management. Prior to Aster Data, Ajeet worked at Oracle where he was part of the team that first launched Oracle Database to the Amazon EC2 cloud. Ajeet holds an MBA from the Indian Institute of Management, Calcutta and a Bachelor of Science in Chemical Engineering from the Indian Institute of Technology, Kanpur, where he graduated at the top of his class.

**Amit Prakash, Co-founder and CTO**

Amit is Co-founder and CTO at ThoughtSpot and has deep experience in building large scale analytics systems. Prior to ThoughtSpot, Amit led multiple analytics engineering teams in the Google AdSense businesses, contributing \$50M+ quarter-on-quarter growth to the business through improving analytical algorithms for AdSense. Prior to that, Amit was a founding engineering in the Bing team at Microsoft, where he implemented the pagerank algorithms for search from scratch. Amit received his PhD in Computer Engineering from the University of Texas at Austin and a Bachelor of Technology in Electrical Engineering from the Indian Institute of Technology, Kanpur.

**Brian Blond, Chief Revenue Officer**

Brian is the Chief Revenue Officer (CRO) at ThoughtSpot. He has more than 15 years of experience in strategic business development and sales, helping lead rapid global growth at numerous enterprise software organizations. Brian previously served as CRO at Tealium and Vitruv. Prior to that, Brian held executive-level sales positions at Moxie Software and BladeLogic, where his efforts contributed to the company's IPO in 2007. Brian holds a B.A. from the University of Missouri, Columbia.

**Scott Holden, Chief Marketing Officer**

Scott Holden is the CMO at ThoughtSpot, where he is responsible for product marketing, demand generation, content marketing, PR, AR, and events. Prior to ThoughtSpot, Scott spent seven years at Salesforce running a number of marketing teams, including leading marketing for the Salesforce1 Platform, Sales Cloud, Chatter, Industry Marketing, Customer Marketing, and SMB Marketing.

Previously, Scott ran the Transportation & Logistics team at Walmart.com. He began his career at JPMorgan as an M&A investment banker, covering Technology and Healthcare companies.

Scott has an MBA from Stanford University and a BA from Colgate University in economics and philosophy.

**Anuj Gulati**, *Chief Customer Officer*

Anuj Gulati is the Chief Customer Officer at ThoughtSpot, having spent a significant part of his career helping scale technology businesses in the enterprise software space. His focus has been on delivering successful outcomes for customers through the adoption of technology, driving transformational results for enterprises and multifold revenue growth. Prior to ThoughtSpot, Anuj was Senior Vice President of Customer Success at Zimperium, a mobile security solution provider, where he drove key expansion deals in the enterprise market and also helped Global Telecom providers acquire and adopt mobile security as a platform. Previously, he has led large customer success teams at i2 Technologies, JDA software, CA Technologies and built out global teams from the ground up at startups like ITKO.

**Prince Kohli**, *SVP Engineering*

Prince Kohli is the SVP of Engineering at ThoughtSpot, bringing decades of experience building software and hardware products for global enterprises. Prior to ThoughtSpot, Prince was global Head of R&D for Cloud and IT at Ericsson, where he led teams of 10,000+ people spread across the world to deliver software and hardware for highly reliable, massive and distributed telecom networks and data centers. Previously, he held various engineering executive positions at Citrix for products in the data center and enterprise spaces. He was a co-founder and Vice President of Product Management at Teros, a VC-funded application firewall startup, which Citrix acquired in 2005. Prince holds a PhD in Computer Science from Georgia Tech and a Bachelors in Technology in Computer Science and Engineering from Indian Institute of Technology, Delhi, India.

**Chris Brozek**, *VP Operations*

Chris is an experienced executive business and technical leader with a history of scaling global operations, developing strong teams, building collaborative relationships and delivering business results. Over the past decade, Chris has lead operations teams at several technology companies, including Cisco, Omneon, Arch Rock, Violin Memory, and Picarro. Prior to joining ThoughtSpot, he served as VP Operations at Violin Memory (NYSE:VMEM) where he scaled manufacturing, support, and IT as Violin grew from startup through IPO.

Prior to industry, Chris had a distinguished career in the U.S. Navy, serving as Submarine Officer where he qualified as a Nuclear Submarine Engineer. Chris holds a Bachelor of Science degree in Mechanical Engineering from Santa Clara University.

**Alonzo Canada**, *VP of Experience*

Alonzo Canada is VP of Experience of ThoughtSpot and is responsible for product, design, brand and overall customer experience. Prior to ThoughtSpot, Alonzo was Head of Design at Interana, a big data analytics company born out of Facebook, where he defined the product strategy and designed and launched Interana's product. Previously, Alonzo was a partner at Jump Associates, a strategy and innovation consulting firm. At Jump, he worked with executives at companies like Audi, Samsung, HP and Yahoo! to identify new market opportunities and design new products and services.

Alonzo brings deep expertise in user experience design, team leadership, design thinking, product strategy, rapid prototyping, spearheading the design process, and uncovering product opportunities using qualitative research and quantitative analysis. Alonzo has taught classes in Needfinding and Design Strategy and Leadership at Stanford University's D.School. Alonzo received holds an MFA in Design from Stanford University and BA in Humanities from Brigham Young University.

**Cole Shiflett**, *Head of People Operations*

Cole is Head of People Operations at ThoughtSpot. Prior to ThoughtSpot, Cole was an Assistant Dean at Stanford University, managing the selection and placement of Stanford's 1500 student staff, running operational functions of the student-managed communities at Stanford and leading special projects for the Residential Education department during significant growth. In her nine years at Stanford, Cole recruited and onboarded professional staff, managed on-call crisis response, and led diversity + inclusion initiatives and strategic planning. Cole has a BA from Yale University and an MBA from California College of the Arts.

**Vijay Ganesan, Jr.** *Co-founder and Head of Product Management*

Vijay is Jr. Co-founder and Head of Product Management at ThoughtSpot. Vijay has a strong application development background and brings his BI domain knowledge to the team. Prior to ThoughtSpot, Vijay was leading the BI-in-the-cloud effort at Oracle. In his prior life, Vijay has architected and developed business intelligence and analytics products at PeopleSoft and i2 Technologies. Vijay has Master of Science degrees in Electrical Engineering and Operations Research from North Carolina State University and a Bachelor of Technology in Electrical Engineering from the Indian Institute of Technology, Madras.

**Abhishek Rai, Jr.** *Co-founder and Principal Engineer*

Abhishek is Jr. Co-founder and Principal Engineer at ThoughtSpot. Prior to ThoughtSpot, Abhishek led a Borg development team at Google that manages all resources in Google's data centers. He also worked on a virtual machine file system at VMWare. Abhishek has a Master of Science in Computer Science from the State University of New York at Stony Brook and a Bachelor of Technology in Computer Science and Engineering from the Indian Institute of Technology, Kharagpur.

**Priyendra Deshwal, Jr.** *Co-founder and Principal Engineer*

Priyendra is Jr. Co-founder and Principal Engineer at ThoughtSpot. Prior to ThoughtSpot, Priyendra worked on scaling the performance of Google search index significantly, as well as on improving search ranking algorithms. Priyendra has a Master of Science in Computer Science from Stanford University and a Bachelor of Technology in Computer Science from the Indian Institute of Technology, Kanpur.

**Sanjay Agrawal, Jr.** *Co-founder and Principal Engineer*

Sanjay is Jr. Co-founder and Principal Engineer at ThoughtSpot. Prior to ThoughtSpot, at Google he worked on the low latency, high throughput ads database. Sanjay has worked on query optimization in the cloud and automatic SQL tuning for SQL server while at Microsoft. Sanjay has a Master of Science in Computer Science from the University of Wisconsin, Madison and a Bachelor of Technology in Computer Science and Engineering from the Indian Institute of Technology, Kanpur.